



Bishop's Office Needs in Houston, Texas has been partnering with Thalerus and using VibeNet for over 5 years. We really do consider the great staff at Thalerus as our partner because when we grow and do well, they will grow and do well.

We are constantly striving to improve the efficiency of our staff and the user experience and service level for our customers. Thalerus is positioned to help us in each of these areas.

Recently, working in close cooperation with Thalerus, the new carton source awareness functionality was launched and has become a great source for extra margin and a great time saver. We no longer have to 'hope' we catch carton source qualifying order lines and we rely on Vibenet to notify us and automatically convert the qualifying lines to carton source lines. This works with both manually entered orders and web orders. A new report also lets us know how much we are saving.



We recently acquired two new businesses about 60 miles south of our main location and needed to create new invoices, packing slips, statements, credits, return authorizations, etc. as well as upload customer master, ship to's, invoice history and AR. With Thalerus' help, we were able to seamlessly complete these tasks and have uninterrupted service to our new customers. In addition, we had to create a new warehouse, supply chain sources and route codes. Everything went great!

Steve Berdinis

President of Bishop's Office Needs